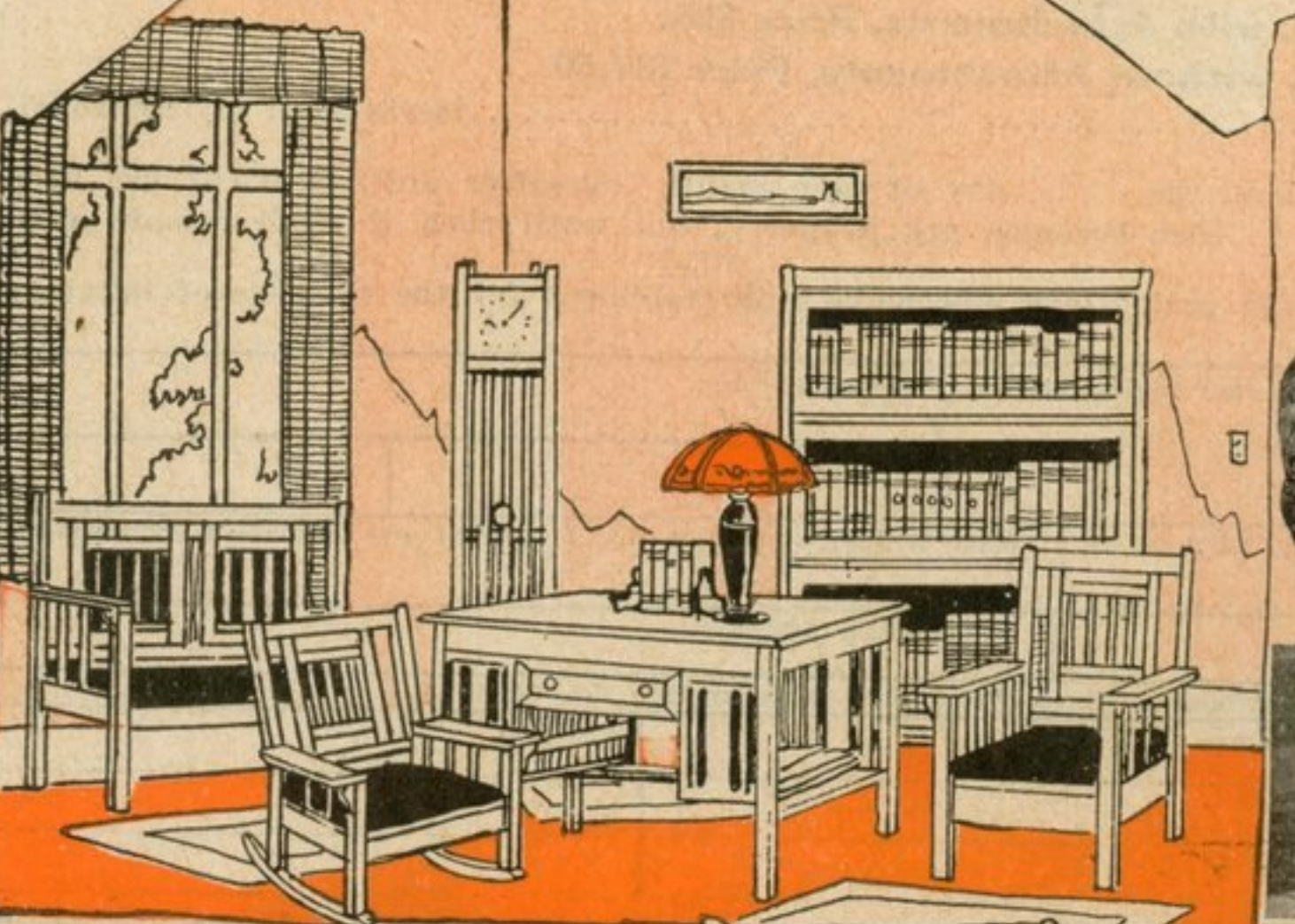
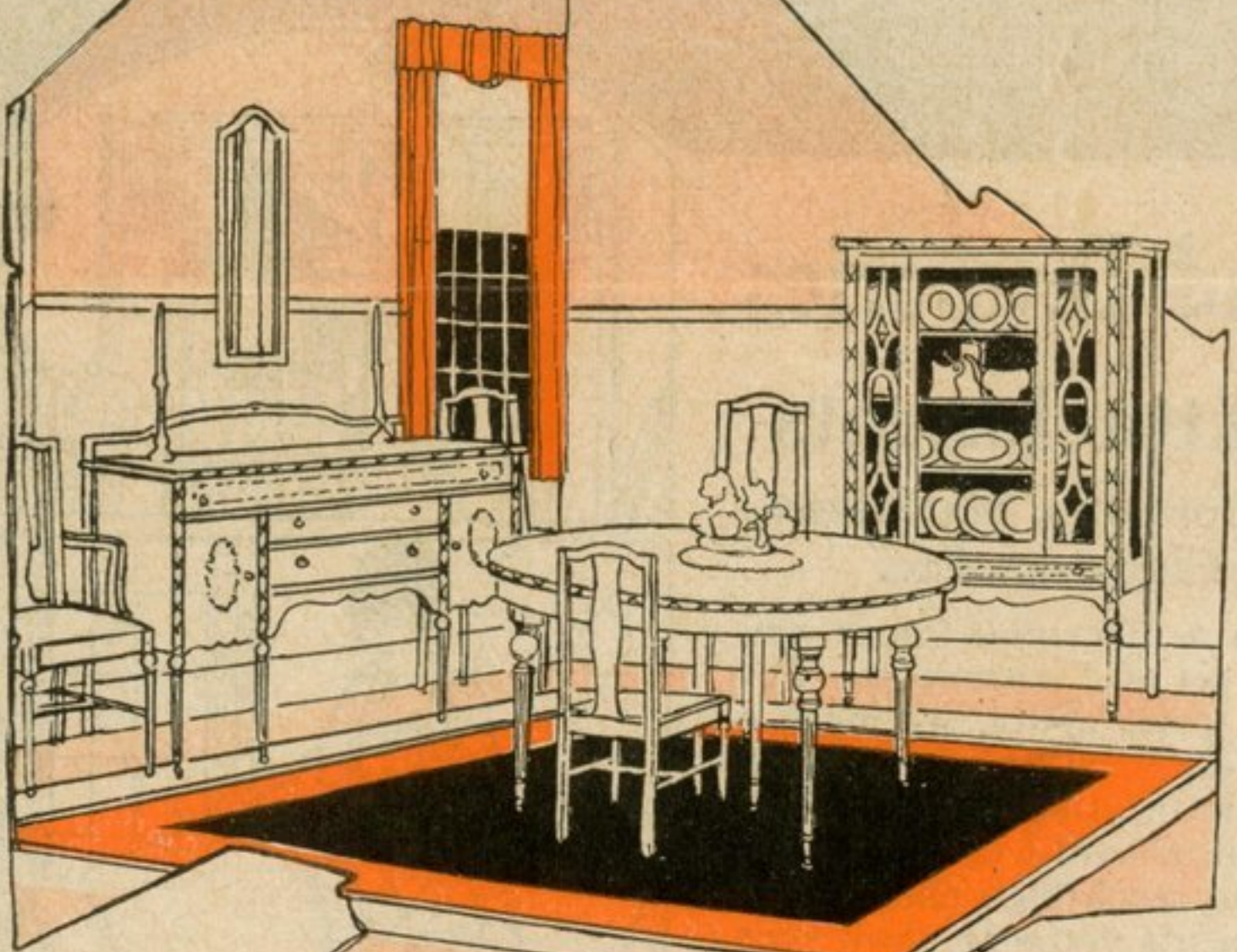
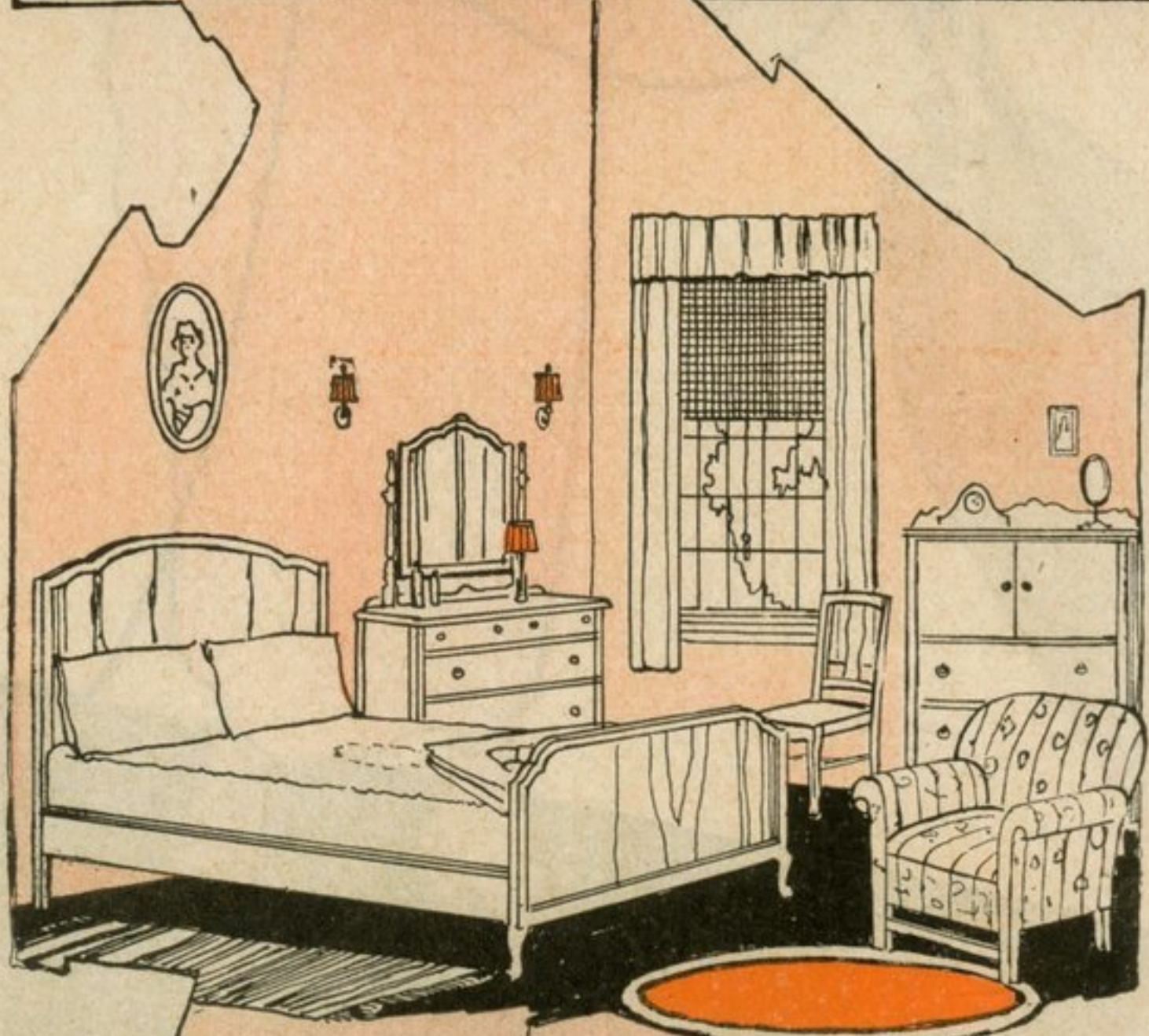




You May Order These
Beautiful
Furnishings
At Once
On Our Plan



1228 Furnishings for Parlor, Living-Room, Den, Porch, Dining-Room, Bedroom, Kitchen, Laundry — the Whole Home Complete

PICTURED on this page are just a few of the 1228 delightful Home Furnishings offered in our new Larkin Book of Better Homes. You will observe their handsome appearance—the latest designs in Sofas, Rockers, Chairs, Tables, Lamps, Clocks, Beds, Dressers, China-Cabinets, Buffets, Bookcases, Kitchen Cabinets, Stoves, Ice Chests, and many other home comforts. You'll find other offers equally beautiful and up-to-date.

A Helpful Guide for Home-Makers

This handsomely illustrated Book is more than a catalog of Furnishings—it's chock-full of helpful suggestions for making each room of the home a

more pleasant place in which to live. No home-lover can look through the 128 pages of this interesting Book without being thrilled and delighted with the many opportunities shown for making a better and happier home.

Real Photos Taken in Pretty Homes

Many of the illustrations are reproduced from actual room scenes photographed in customers' homes. To see how these other women, living in widely distant communities, have tastefully arranged their rooms will be an inspiration in planning your own home. The information in this Book will help you in many ways.

A Real Service to Home-Lovers Everywhere

No Need Now to Delay Purchase of Home Comforts

Not until three years ago did Larkin Co. Inc. find it possible to meet the desire of thousands of home-lovers to purchase needed Furnishings on easy-to-meet monthly payments. Until then all its efforts for over forty years had been directed to distribution on a cash basis. During that time it had grown to be one of the great merchandising houses of America. Over two million customers had learned that Larkin quality means the best

goods for the purpose—at a price considerably lower than at local stores.

Meets a Popular Demand

Since announcing our Easy-Payment plan three years ago, tens of thousands of women in all parts of the United States have accepted our invitation to share in this most convenient way of furnishing the home. And, now, we extend the same invitation to YOU.

As Little As 20c a Day Furnishes a Room

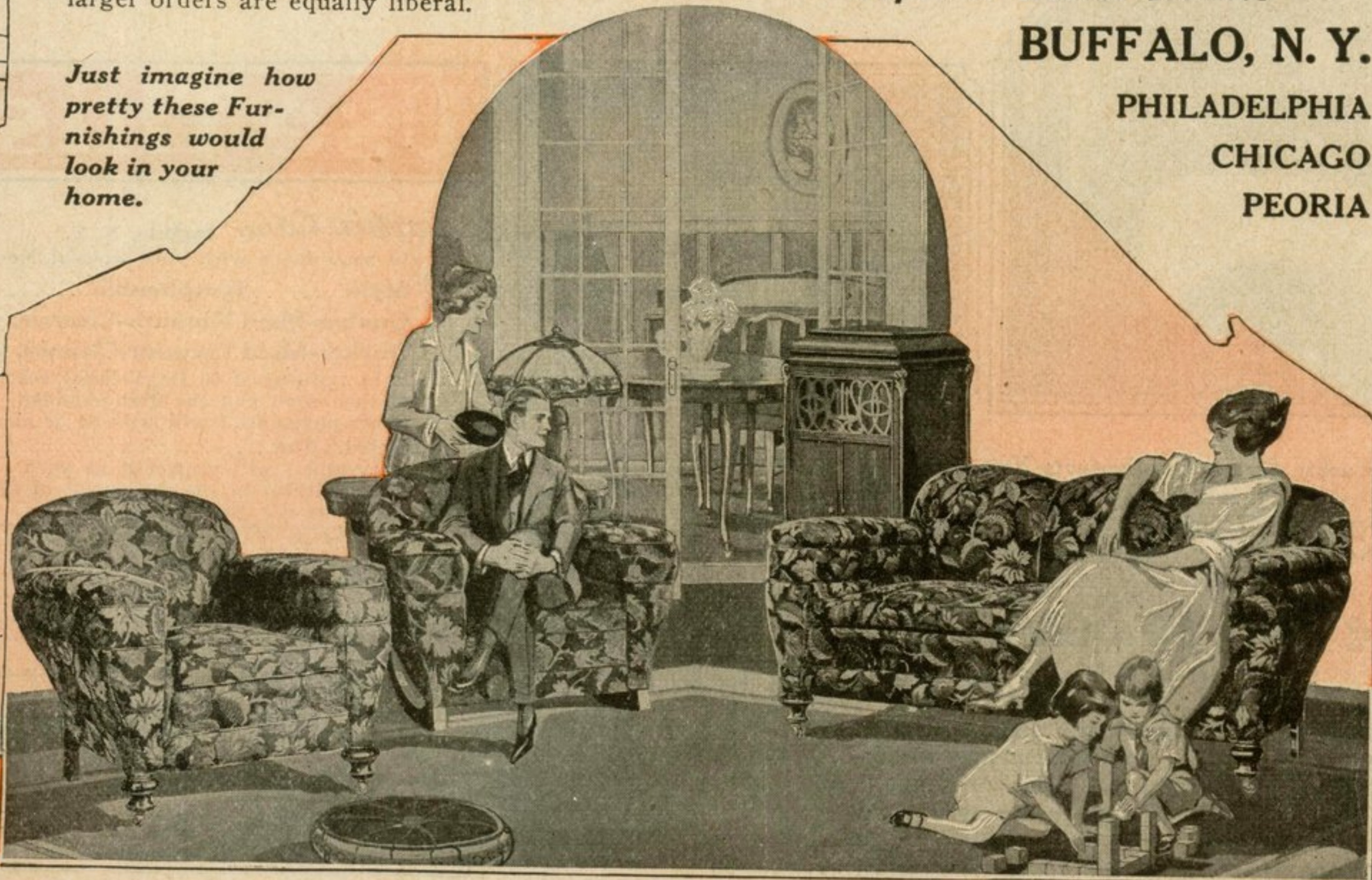
Few families are so situated but that 20 cents—two dimes—a day can be saved and laid aside without sacrifice on the part of anyone.

Indeed, more than this is spent by most families for pleasures soon forgotten. And yet this small amount—saved month by month—will transform the appearance of any room in your home. The new Furnishings will be shipped to you AT ONCE, then you pay for them in the most pleasant sort of way while enjoying the comforts of their use.

18 Months to Pay

You now may furnish one or two rooms, or the whole home, without worry or inconvenience. On this Plan the minimum purchase is \$60, minimum payments \$6 a month. Orders up to \$108 may be paid for in \$6 monthly payments. Terms for larger orders are equally liberal.

Just imagine how pretty these Furnishings would look in your home.



Our Big New Book Is Ready for You

FOR many weeks—indeed, for several months—our artists, engravers and Catalog editors have been laboring diligently to produce the new Spring-and-Summer edition of the **Larkin Book of Better Homes**. One of the largest printing establishments in the United States has had its mammoth presses at work turning out this handsome Book. From cover to cover, through its entire 128 pages, this big Home Guide is profusely illustrated. Several of the full-page pictures are in natural colors. The Book is crowded with helpful information. Never before have we presented so many attractive Furnishings for home-lovers.

With Each Book We Send Coupons

Good for \$6 to \$25 in Cash

Yes, we mean just that! To become better acquainted with more earnest women, a host of whom are not yet familiar with our Better Homes plan of easy payments, we will send absolutely FREE, these Get-Acquainted Coupons, which we agree to accept in place of CASH on your order for any of the beautiful Furnishings offered in this new Book.

IN FIRST EDITION ONLY—To limit the circulation of these FREE Coupons, we have decided to send them ONLY with the First Edition of our new Book. This means you must not delay sending your request. But by acting promptly, you can be assured of getting the Cash Coupons.

Every woman
needs this
great Book

Turn to following
pages for details of
this FREE Book and
the Cash Coupons.



SENT FREE TO YOUR HOME

A Post-Card is enclosed with this circular, containing blank spaces for your Name and Address. This Post-Card will bring the new Book, absolutely FREE, with your Cash Coupons, worth \$6 to \$25.

MAIL the Post-Card

We could have mailed the New Book to you as easily as this circular, BUT, only those requesting it will get the Book with the FREE Cash Coupons. In your own best interests therefore, fill out the enclosed Post-Card AT ONCE—and mail it.

DO IT NOW—TODAY

SPECIAL OFFER-NO MONEY DOWN

Accept This Opportunity to Get a Symphonola or a Quaker-Maid Cleaner Now

30 DAYS FREE TRIAL

expense and refund all money paid for it by you, including freight and cartage. Thus, you are to be the sole judge as to whether it is what you expect. Remember, don't send any money in advance. Simply fill out the Order Blank, and mail it immediately to us. Then, after you have had a 30 Days' Trial in your home, called in your friends and neighbors to help you decide, and made sure everything is exactly as represented by us, mail your first monthly payment. To obtain these special No-Money-Down Terms, use Order Blank below.

MUSIC is enjoyed by every member of the family—old and young. Visiting friends can be most agreeably entertained by playing popular selections on a high-class instrument such as the Symphonola. This wonderful entertainer with magic touch brings right before you the sweetest singers of all the world, the choicest music, the great dramas of the stage. The most famous entertainers are ready at a moment's notice to give you of their best.

The Symphonola is known everywhere for its clear, full, expressive tone. The real beauty of the Symphonola cannot be appreciated until you have had the instrument before you. Sides and tops have handsome veneer panels, with corner-posts and moldings of genuine solid-mahogany, Fumed Oak or selected American Walnut, finished with three coats of varnish, dull-rubbed satin finish. All exposed metal parts in Styles E and F are heavily plated with real 24-carat gold, and richly nickel-plated in Styles C and D.

12 Beautiful Selections—FREE

ORDER your Symphonola now direct from this circular, using Order Blank at bottom of page, and we will include FREE six (6) good double-faced Symphonola Records—twelve (12) Selections—of your choice. This is just double the number of Records which we usually supply with a Symphonola. Your Symphonola, complete, all ready to play, with an assortment of steel needles and the twelve excellent selections, will reach your home soon after you send order. Make your choice now, mail the Order Blank, and get these FREE RECORDS.

10c a Day Pays

For a Style C Symphonola. The larger Style F costs less than 25c a day. This can easily be saved for a few months, and you'll scarcely notice it.



Style F Period
\$7 A Month. Price \$195
Mahogany or American Walnut

The large cabinet has 7 shelves each of which will accommodate the largest album of 12 records each.

The Symphonola Plays Any Record

IN a moment the Symphonola may be adjusted to play any type of disc record. This is a feature of great importance, allowing you to play any music that you may wish to hear. All double-faced Symphonola records, and all other records which use steel or fiber needles, as Victor, Columbia and Emerson, are playable on the Symphonola, any size or style, without extra attachments. Two hundred assorted best-quality medium- and loud-tone steel needles are included with each Symphonola at the low Factory-to-Family price here quoted. For 50c extra a Sapphire Ball-Point needle for Pathe or a Sapphire Sharp-Point needle for Edison records will be supplied. No further attachments are needed to play these records on the Symphonola.

Positive Tone Control

YOU will be surprised at the many points of superiority possessed by the Symphonola. One of the most important is that all styles of the Symphonola control the tone when Symphonola or lateral-cut records are played, such as Victor and Columbia records, by the use of changeable needles, soft- and loud-tone steel needles, or by the use of fiber needles. Styles D, E and F are also equipped with the Symphonola Tone Control. This, situated to the rear of the winding crank, permits you to regulate volume of sound and interpret music to suit your own taste without smothering the tone. In fact, through its use the tone may be reduced to the merest whisper without diminishing its distinctness.

Save Money at Our Price

THE services of a storekeeper or dealer are not needed when you buy a Symphonola the Larkin Factory-to-Family way. Thus, the middleman's expense is entirely eliminated.

Style F Period Symphonola is equipped with a quiet-running triple-spring motor customarily supplied with similar models retailing at \$300 to \$350. Our price is only \$195. Plays six 10-inch records with a full winding. Height, 50 1/2 in.; depth, 25 in.; width, 24 in. Shipping wt. 175 lbs.

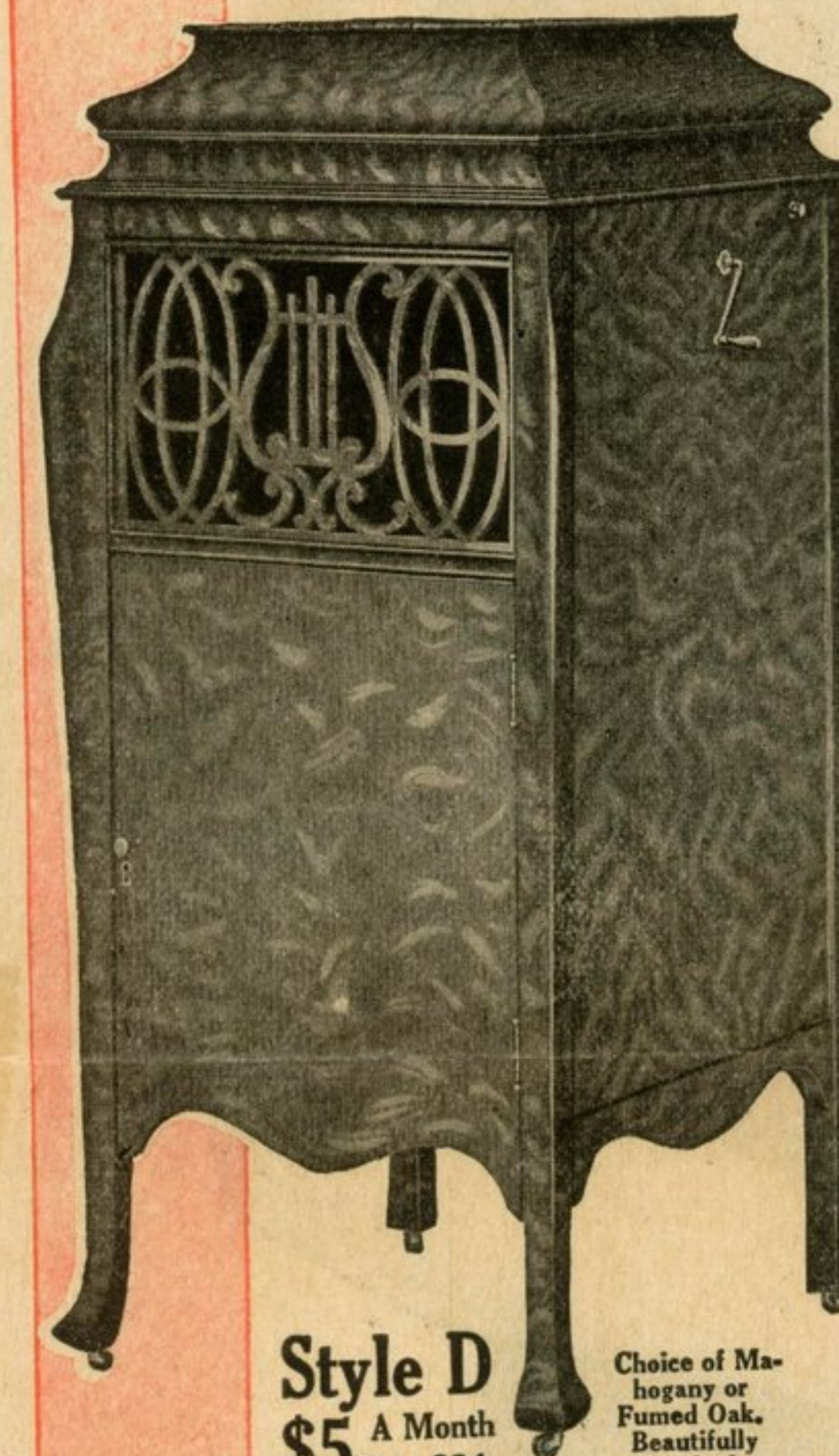
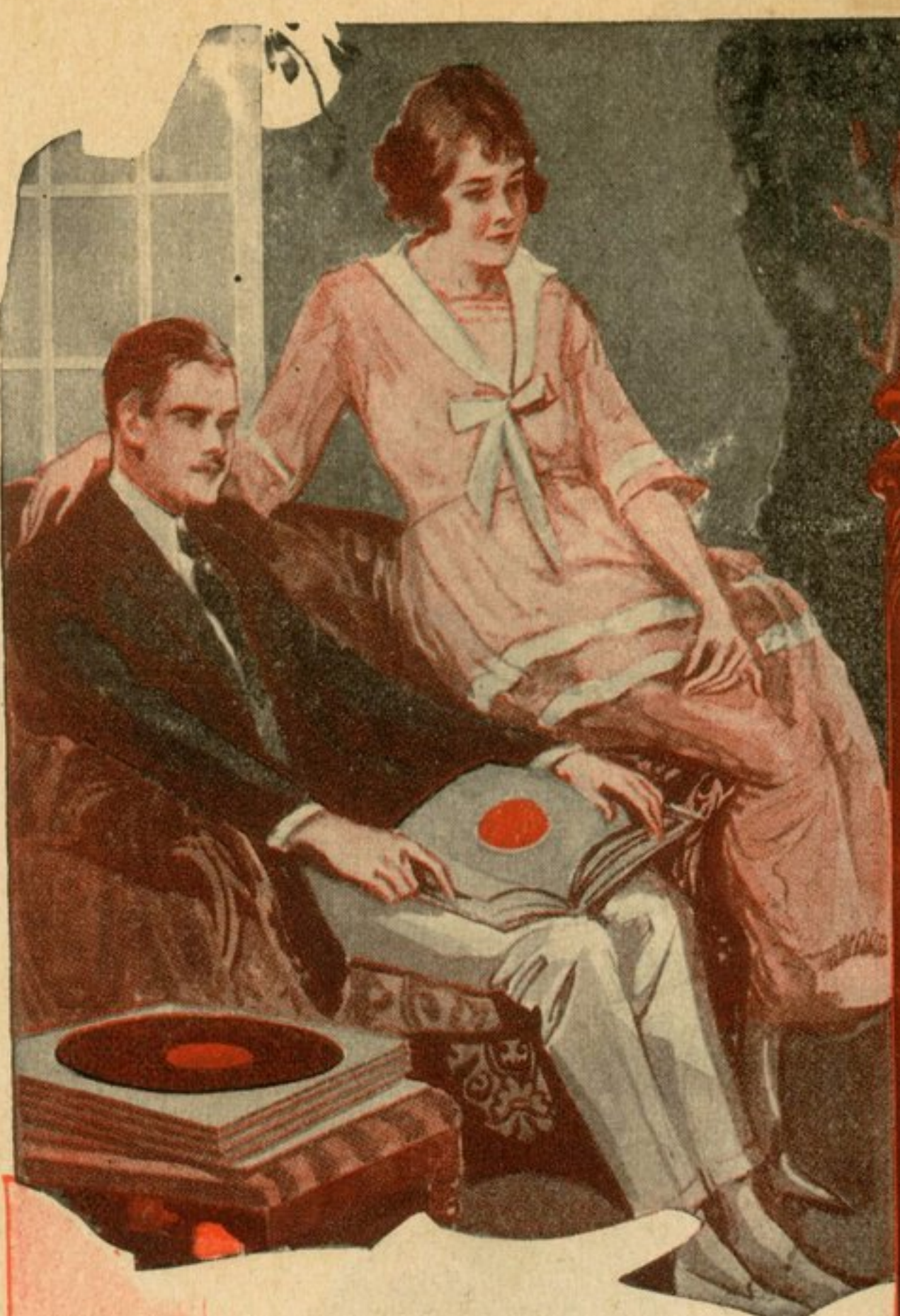
Style E De Luxe has a motor equipment equal to that customarily supplied with similar models retailing at \$250 to \$300. We ask but \$125. A full winding plays five 10-inch records, 14 1/2 in. high. Depth, 22 1/2 in.; width, 20 in. Shpg. wt. 145 lbs.

Style D is not excelled by instruments selling at \$110 to \$150. Our price is only \$84. Plays four 10-inch records with one winding. Height, 42 in.; depth, 20 in.; width, 18 in. Shipping weight, 110 lbs.

Style C presents an unusual value in a portable phonograph. You'll find that \$60 to \$75 is the standard price for an instrument of this size. Our price is only \$31. Plays three 10-inch records at one winding. Height, 15 in.; depth, 20 in.; width 17 in. Shipping weight, 50 lbs.

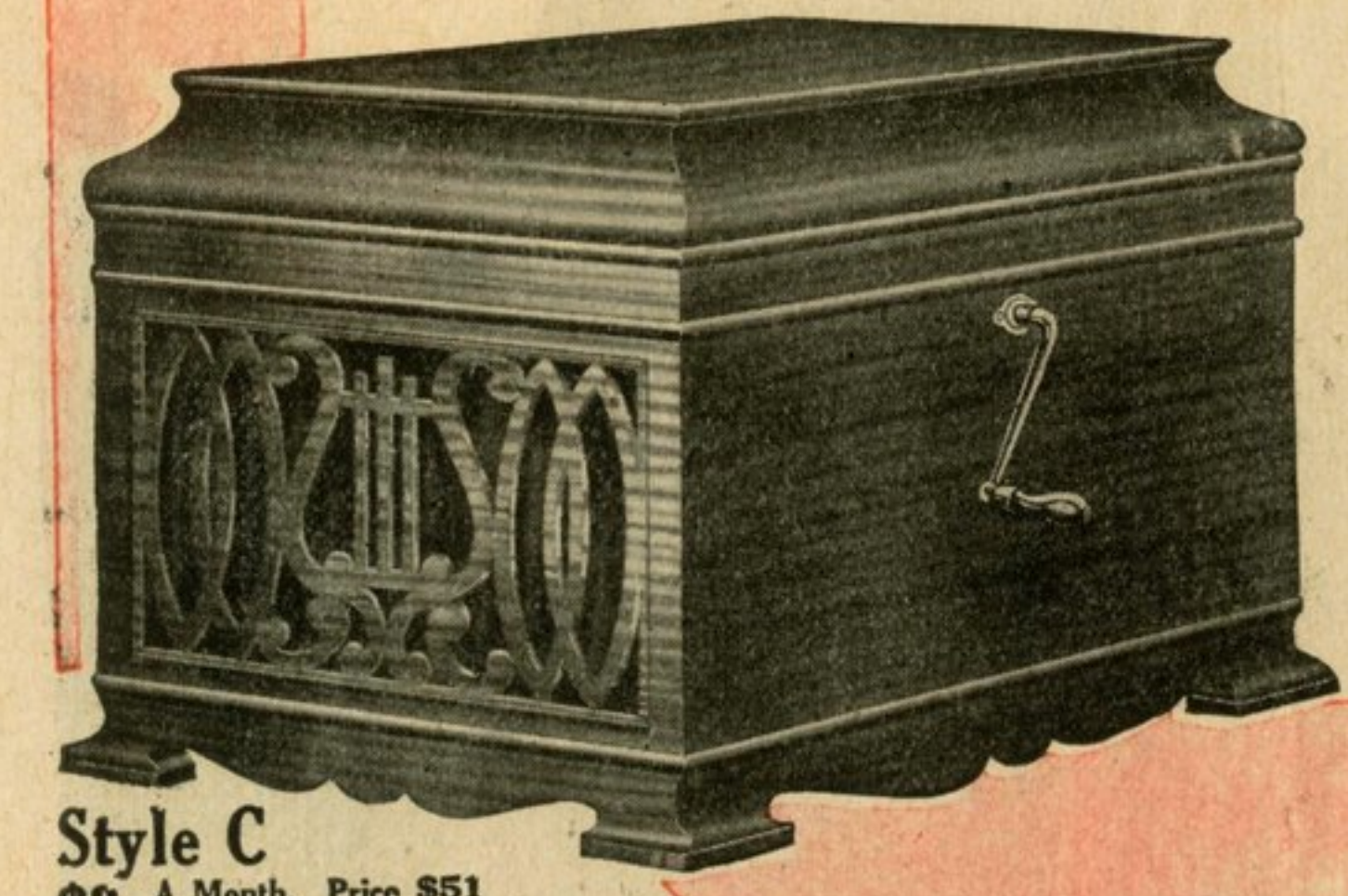


Style E De Luxe
\$6 A Month. Price \$125
Mahogany or Fumed Oak
Holds 10 albums; 120 records



Style D
\$5 A Month Price \$84
The big roomy cabinet holds 84 records

Choice of Mahogany or Fumed Oak. Beautifully finished.



Style C
\$3 A Month. Price \$51
Mahogany or Fumed Oak

The Quaker-Maid Vacuum-Cleaner Makes Your Housework Easy

Without Attachments \$47.50 With Attachments \$55
After 30 Days' Trial, Pay \$3 a Month

IF you never have seen the Quaker-Maid at work, you really can't realize the amount of dust and dirt there is in your home, even by the most careful sweeping with broom and duster. A week's experience with the Quaker-Maid Vacuum-Cleaner will demonstrate how thoroughly it does the work. The great pile of dust that will result from this first demonstration will be sufficient proof of our claim that it "Gets all the dirt." We know that if you realized the full value of this up-to-date Vacuum-Cleaner you would order one without another day's delay.

Decide Now to Get This Wonderful Labor-Saver

With the Quaker-Maid Vacuum-Cleaner in your home, you will do away with the old-time brush and broom method of cleaning and renovating. In a few moments you can place a room in a clean and sanitary condition. It will be a pleasant daily exercise compared with your present hard work to clean and dust. At best, the brush and broom only get the surface dust. The Quaker-Maid also will give you more time for rest and recreation.

Gets All the Dirt—Easy to Operate

The friction-driven Carpet-Sweeper Brush gently picks up all the lint and threads without injury to the nap of the carpet or rug. The powerful suction created by the 1/6 H.P. Universal Motor gets all the deep-embedded dirt in the carpets.

The Quaker-Maid represents the very latest improvements in vacuum-cleaners. Made of the best grade of aluminum and steel, combining lightness and strength.



Will Brighten Up All Your Rugs, Carpets and Draperies

THE thousands of women now using the Quaker-Maid are its best advertisement. In a recent letter, Mrs. W. E. Cook, Indianapolis, Ind., says: "I am thoroughly pleased with my Quaker-Maid. It is all and more than you recommended it to be and I would not dispense with it and go back to the old way of cleaning for anything. The extra Attachments are fine and I have used them all in cleaning walls, pictures, moldings and curtains."

Very Convenient to Use

The long 19 1/2-ft. flexible cord gives a wide range for cleaning without changing the electrical connection. The pistol-grip with push-button switch places the control of Cleaner at one's finger tips. The 12-in. nozzle conceals the friction-driven, heavily-bristled, revolving Brush. The rear roller adjustment to elevate nozzle for the different sizes of nap permits the Cleaner to run easily over the carpets and rugs. The 1/6 H.P. Motor can be used on direct or alternating current. When ordering, please state voltage. The Motor creates a suction that removes every particle of lint, dust and dirt in your rugs and carpets.

The 7 Extra Attachments

For Cleaning Portieres, Curtains, Mattresses, Pillows, Furniture, Clothing, Etc.

TO obtain full value from a Vacuum-Cleaner you should have the complete set of Attachments. For these, as will be noted in price above, we make a charge of only \$7.50. With these Attachments you will be able to clean everywhere and most anything in your home. They will save you a lot of hard work and avoid climbing ladders, chairs, etc., to reach high places.

With these various Attachments you may clean your pictures, moldings and tops of curtains, remove the dust from under every piece of furniture, and from all difficult places to reach. In a few moments you can purify and freshen up your pillows and mattresses by blowing through them your powerful stream of fresh air.

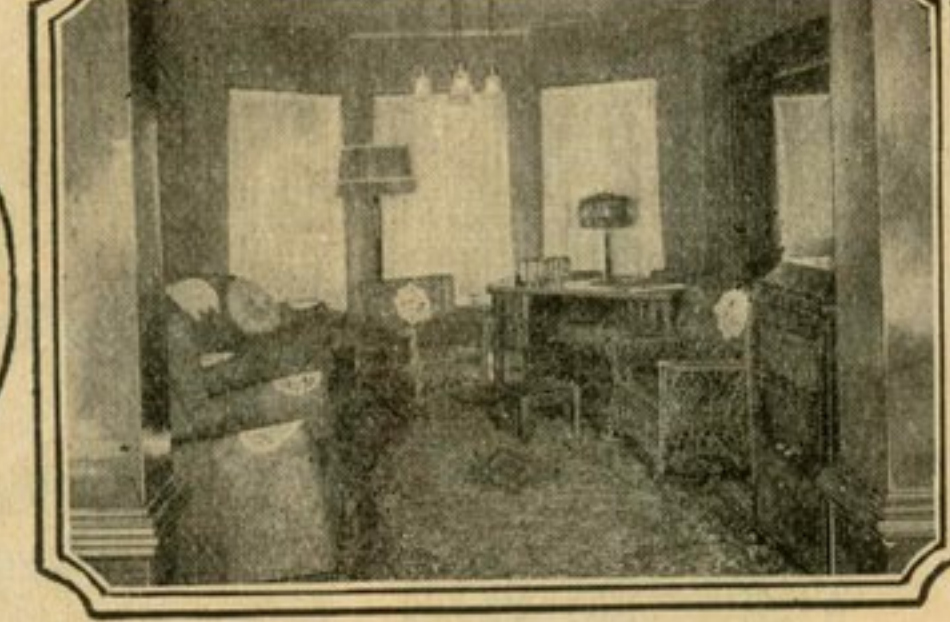
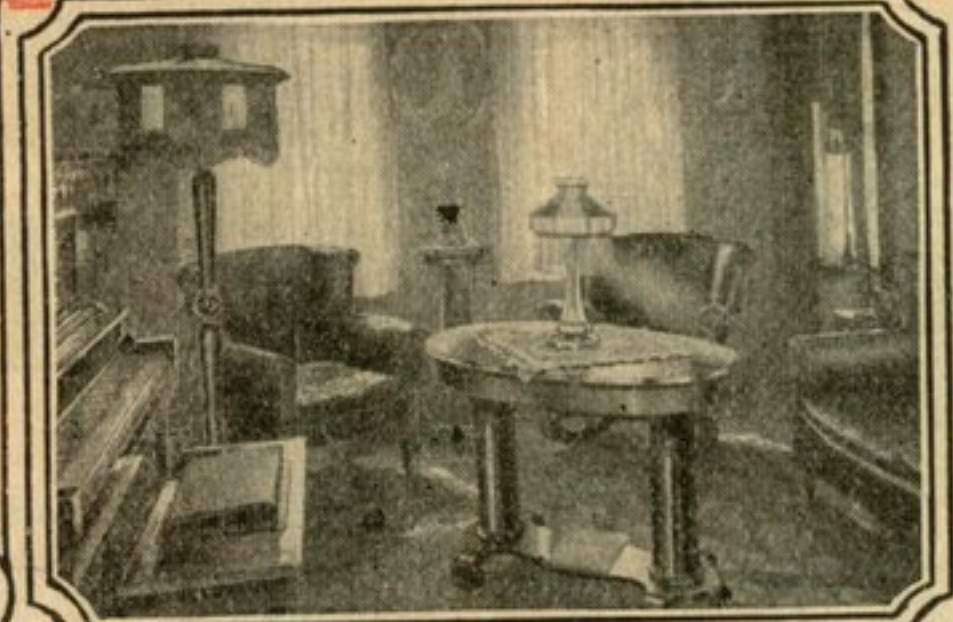
The Quaker-Maid Attachments include:

- 1—8-ft. 1 1/2-in. Hose.
- 2—Hose Connection.
- 3—Nozzle for connecting hose with other attachments.
- 4—Light-weight fiber Extension Handle.
- 5—Nozzle for cleaning furniture, draperies, mattresses.
- 6—Brush for cleaning clothes and woodwork.
- 7—Special Tool for cleaning books and between radiator pipes.

Shipping weight 25 lbs. Shipped from factory in Chicago, Ill.



BEAUTIFUL ROOMS for EVERY HOME



NO longer is there any reason why your home should not be thoroughly comfortable and up-to-date in every way. Every room in the house should be bright and cheery—so attractive you will be proud to entertain family and friends in them.

A glance through our new Book will show you the most comfortable Suites for living-room and parlor in Tapestry, Velour, Damask and Leather. Queen Anne, Louis XVI, Colonial and Mission styles. Also handsome Dining Suites in popular designs. Pretty Furnishings for the bedroom. Reed Chairs and Sofas for the porch.

Other popular articles include: Carpets, Rugs, Curtains, Blankets, Table-Linens, China Sets, Cut-Glass, Silverware, Baby Carriages, Kitchen Cabinets, Electric Vacuum-Cleaners and Sewing-Machines, Ice Chests, Three-in-One Ranges, Pipeless Furnace, etc.

Turn now to last page and see the pictures of rooms showing Better Homes Furnishings. Also observe above photos taken in customers' homes.

An Easy Way to Furnish Your Home

We Trust Honest People Everywhere

NEARLY every family today finds it convenient to purchase goods of some kind on time. Just as the business man buys his goods on credit, so you may buy NOW the Furnishings needed to beautify your home. On our plan of Easy-Payments there is no publicity—no collectors calling at your home.

The best class of people in all walks of life are buying on our popular Better Homes plan. No doubt there are a number of Furnishings you would like now. Our Plan permits the best in style and quality. Tedious waiting to save up the purchase price is unnecessary. Furnishing the home thus becomes a delight and a pleasure instead of a burden.

The Larkin Guarantee Protects You—After thirty days' trial, if the goods selected from our Book of Better Homes do not prove entirely satisfactory we will remove them at our expense and refund all money paid for them by you, including freight and drayage.

Be Sure to Send for the New Book

Also FREE Coupons—Worth \$6 to \$25

Whether you desire just a few articles or wish to furnish your whole home complete, you should send for our new Book. Though you may have had previous editions, you need this new one. Just picture to yourself a homeful of new Furnishings you may buy this convenient way. Even on a small order you will save considerable. Sign and mail the enclosed Post-Card now—while the matter is fresh in your mind.

Use This Order Blank

Larkin Co. Inc. Buffalo, N. Y. A8051 Date.....1921

In accordance with your Special No-Money-Down Offer, you may send me article checked below:

☐ Style.....Symphonola.....Finish, Price \$.....

☐ Quaker-Maid Vacuum-Cleaner, with Attachments, Price \$55.

☐ Quaker-Maid Vacuum-Cleaner, without Attachments, Price \$47.50

I will then send you the first payment.....meets with my approval, Other payments I will send on or about the.....day of each month thereafter until payment has been completed. The.....then becomes my property, but until then it shall remain your property and I will protect it as such.

I am faithful in the settlement of my obligations and make this statement for the purpose of inducing you to grant me these terms.

Sign here: If not 21 years old, some member of your family who is, Street and No. _____

Post-office _____ State _____

Do you rent? ☐ If you own property, what is its value? \$..... What is your occupation, or if married give husband's occupation? _____

Employer's Name..... Employer's Address.....

Name..... Address..... Business.....